SENATE BILL 5740

State of Washington 66th Legislature 2019 Regular Session

By Senators Mullet and Hobbs

- AN ACT Relating to creating the secure choice retirement savings program; amending RCW 43.330.732, 43.330.735, and 30B.04.040; reenacting and amending RCW 43.79A.040; adding new sections to chapter 43.330 RCW; creating a new section; decodifying RCW 43.330.730; and prescribing penalties.
- 6 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- NEW SECTION. Sec. 1. This act may be known and cited as the secure choice retirement savings program act.
- 9 Sec. 2. The legislature finds: That large numbers NEW SECTION. 10 of households in this state have no or inadequate retirement savings 11 and many of those households do not have access to any savings plan at work; that this lack of retirement savings and coverage is more 12 13 prevalent among low-income households; and that it is wellestablished that most workers will save for retirement if they are 14 15 offered a workplace savings program using an opt-out Washington state is deeply concerned about the retirement prospects 16 17 of its citizens and the strain that large numbers of ill-prepared retirees may impose on taxpayer-financed elderly assistance programs 18 for housing, food, medical care, and other necessities. Accordingly, 19 this act will facilitate voluntary retirement savings by workers in 20

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- 1 this state by establishing an IRA savings program with automatic
- 2 enrollment ("auto-IRA") and requiring employers in this state that do
- 3 not offer a retirement plan to make the program available to their
- 4 employees.

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- NEW SECTION. Sec. 3. The definitions in this section apply throughout sections 2 through 10 of this act unless the context clearly requires otherwise.
- 8 (1) "Administrative fund" means the secure choice retirement 9 savings administrative fund established under section 7 of this act.
 - (2) "Compensation" means compensation within the meaning of section 219(f)(1) of the internal revenue code that is received by a covered employee from a covered employer.
 - (3) "Contribution rate" means the percentage of a covered employee's compensation that is withheld from his or her compensation and paid to the IRA established for the covered employee under the program.
 - (4) "Covered employee" means any individual who is twenty-one years of age or older, who is employed by a covered employer, and who has compensation that is allocable to the state. For purposes of the investment, withdrawal, transfer, rollover, or other distribution of an IRA, the term covered employee also includes the beneficiary of a deceased covered employee and an "alternate payee" under state domestic relations law.
 - (5) "Covered employer" means an employer that either:
 - (a) Satisfies both of the following requirements:
 - (i) Has been in business for at least two years; and
 - (ii) Has not sponsored, maintained, or contributed to a retirement plan under sections 401(a), 401(k), 403(a), 403(b), 408(k), or 408(p) of the internal revenue code at any time during the preceding two calendar years and does not currently sponsor, maintain, or contribute to a retirement plan; or
 - (b) Elects to be a covered employer if and as permitted in accordance with rules and procedures established by the director.
 - (6) "Director" means the director of the department of commerce.
 - (7) "Employer" means a person or entity engaged in a business, profession, trade, or other enterprise in the state, whether for profit or not for profit, that employs one or more individuals in the state; provided that a federal or state entity, agency, or

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- instrumentality, or any political subdivision thereof, is not an employer.
- 3 (8) "Internal revenue code" means the federal internal revenue 4 code of 1986, as amended.
 - (9) "Investment advisor" means:

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- 6 (a) An investment advisor registered under the federal investment 7 advisers act of 1940; or
- 8 (b) A bank or other institution exempt from registration under 9 the federal investment advisers act of 1940.
- 10 (10) "Investment fund" means each investment portfolio 11 established by the director within the trust for investment purposes.
- 12 (11) "IRA" means either an individual retirement account or 13 individual retirement annuity established under section 408 or 408A 14 of the internal revenue code.
- 15 (12) "Program" means the secure choice retirement savings program
 16 established under sections 2 through 10 of this act.
- 17 (13) "Trust" means the IRA retirement trust or annuity contract 18 established under section 8 of this act.
- 19 (14) "Trustee" means the trustee of the trust, including an 20 insurance company issuing an annuity contract, selected by the 21 director under section 8 of this act.
- NEW SECTION. Sec. 4. (1) The director has the following powers and duties:
 - (a) To design, establish, and operate the program in accordance with the requirements set forth in sections 2 through 10 of this act.
- 26 (b) To collect fees to defray the costs of administering the 27 program.
- 28 (c) To enter into contracts necessary or desirable for the 29 establishment and administration of the program.
- 30 To hire, retain, and terminate other state or nonstate 31 entities as the director deems necessary or desirable for all or part 32 of the services necessary for the management of the program, including, but not limited to, consultants, investment advisors, 33 trustees, custodians, insurance companies, recordkeepers, 34 administrators, actuaries, counsel, auditors, and 35 professionals; provided that each service provider must be authorized 36 to do business in this state. 37
- 38 (e) To determine the type or types of IRAs to be offered, the default contribution rate and automatic escalation rate.

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(f) To employ a program director and such other individuals as the director determines to be necessary or desirable to administer the program and the administrative fund.

- (g) To develop and implement an outreach plan to gain input and disseminate information regarding the program and retirement and financial education in general, to employees, employers, and other constituents in the state.
- (h) To determine the number of days by which an eligible employer must make the program available to a covered employee upon first becoming an eligible employer or covered employee.
- (i) To adopt rules and procedures for the establishment and operation of the program and to take such other actions necessary or desirable to establish and operate the program in accordance with sections 2 through 10 of this act.
- 15 (2) The director shall use the following principles in the design 16 and operation of the program:
 - (a) Operate with low costs but sufficient to ensure that the program is sustainable;
 - (b) Structure the program so that covered employees are automatically enrolled and covered employer participation is required;
- (c) Ensure that the program does not conflict with or be preempted by federal law, including the employee retirement income security act of 1974;
 - (d) Provide customer service processes to any and all pertinent persons and disseminate program information to covered employers and covered employees;
 - (e) Monitor the investment advisor's financial management policies, processes, and performance.
 - (3) Other state agencies must provide appropriate and reasonable assistance to the director as needed, including gathering data and information, in order for the director to carry out the purpose of sections 2 through 10 of this act.
 - (4) The director shall not impose any obligations on the state, nor may it pledge the credit of the state.
 - (5) The director, in consultation with the state investment board and the department of financial institutions, has discretion to establish and maintain the program by: Contracting with another state to use that state's auto-IRA program, partnering with one or more states to create a joint auto-IRA program that includes the program,

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- or forming a consortium with one or more other states in which certain aspects of each state's program are combined for administrative convenience and efficiency, provided that in any such case, the auto-IRA program used, the joint program, or the consortium otherwise satisfies the requirements of this chapter.
 - NEW SECTION. Sec. 5. (1) The director, the trustee, and each investment adviser or other person which has control of the assets of the trust shall be a fiduciary with respect to the trust and IRAs established and maintained under the program.

- (2) Each covered employer is required to provide covered employees with such information as the director directs. No employer acting as such is a fiduciary with respect to the trust or an IRA or has fiduciary responsibilities under sections 2 through 10 of this act.
- (3) Each fiduciary shall discharge its duties with respect to the program solely in the interests of covered employees and with the care, skill, prudence, and diligence under the circumstances then prevailing that a prudent person acting in a like capacity and familiar with those matters would use in the conduct of an enterprise of like character and aims.
- NEW SECTION. Sec. 6. The secure choice retirement savings program must be designed, established, and operated in accordance with the following:
 - (1) Each covered employer is required to offer to each covered employee an opportunity to contribute to an IRA established under the program for the benefit of the covered employee through withholding from his or her compensation. No employer is permitted to contribute to the program or to endorse or otherwise promote the program.
 - (2) Unless the covered employee chooses otherwise, he or she shall be automatically enrolled in the program and contributions shall be withheld from such covered employee's compensation at a rate set by the director unless the covered employee elects not to contribute or to contribute at a different rate.
 - (3) The contribution rate of each covered employee shall be increased at such rate and at such intervals as from time to time established by the director, unless the covered employee elects not to have such automatic increases apply.

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- 1 (4) The IRAs are intended to qualify for favorable federal income 2 tax treatment under section 408 or 408A of the internal revenue code.
 - (5) The director may establish intervals after which a covered employee must reaffirm elections, including opt-out elections, with regard to participation or escalation.
 - (6) Each covered employer shall deposit covered employees' withheld contributions under the program with the trustee in such manner as is determined by the director, provided that the employer shall deliver the amounts withheld to the trustee in good order within ten business days after the date such amounts otherwise would have been paid to the covered employee.
 - (7) The director shall determine the rules and procedures for withdrawals, distributions, transfers, and rollovers of IRAs and for the designation of IRA beneficiaries.
- 15 (8) The director shall report annually to the governor and the legislature outlining the director's activities and the program's operations.
 - (9) The director shall cause to be furnished to each covered employer:
 - (a) Information regarding the program;

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- 21 (b) Required disclosures to be furnished to covered employees. 22 Such disclosures must include:
- 23 (i) A description of the benefits and risks associated with 24 making contributions under the program;
 - (ii) Instructions about how to obtain additional information about the program;
 - (iii) A description of the tax consequences of an IRA, which may consist of or include the disclosure statement required to be distributed by the trustee under the internal revenue code and the treasury regulations thereunder;
 - (iv) A statement that covered employees seeking financial advice should contact their own financial advisors and that covered employers are not in a position to provide financial advice and that covered employers are not liable for decisions covered employees make under sections 2 through 10 of this act;
- 36 (v) A statement that the program is not an employer-sponsored retirement plan;
- (vi) A statement that neither the program nor the covered employee's IRA established under the program is guaranteed by the state;

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- 1 (vii) A statement that neither a covered employer nor the state will monitor or has an obligation to monitor the covered employee's 2 eligibility under the internal revenue code to make contributions to 3 an IRA or to monitor whether the covered employee's contributions to 4 the IRA established for the covered employee under the program exceed 5 6 the maximum permissible IRA contribution; that it is the covered employee's responsibility to monitor such matters; and that the 7 state, the program, and the covered employer have no liability with 8 respect to any failure of the covered employee to be eligible to make 9 IRA contributions or any contribution in excess of the maximum IRA 10 11 contribution;
 - (c) Information, forms, and instructions to be furnished to covered employees at such times as the director determines that provide the covered employee with the procedures for:

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- (i) Making contributions to the covered employee's IRA established under the program, including a description of the automatic enrollment rate, the automatic escalation rate and frequency, and the right to elect to make no contribution or to change the contribution rate under the program;
- (ii) Making an investment election with respect to the covered employee's IRA established under the program, including a description of the default investment fund;
- 23 (iii) Making transfers, rollovers, withdrawals, and other 24 distributions from the covered employee's IRA.
 - (10) Each covered employer shall deliver or facilitate the delivery of the items set forth in subsection (9)(b) and (c) of this section to each covered employee at such time and in such manner as determined by the director.
- 29 (11) The program must be designed and operated in a manner that 30 will cause it not to be an employee benefit plan within the meaning 31 of section 3(3) of the employee retirement income security act of 32 1974.
- NEW SECTION. Sec. 7. (1) The secure choice retirement savings administrative fund is hereby established in the custody of the state treasurer as a nonappropriated account separate and apart from the trust. The director shall use moneys in the administrative fund to pay for administrative expenses it incurs in the performance of its duties under sections 2 through 10 of this act. The administrative fund may receive any grants or other moneys designated for the

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administrative fund from the state, or any unit of federal or local government, or any other person. Any interest earnings that are attributable to moneys in the administrative fund must be deposited into the administrative fund. Only the director may authorize expenditures from the account. The account is subject to allotment procedures under chapter 43.88 RCW, but an appropriation is not required for expenditures.

- (2) The account is authorized to maintain a cash deficit in the account for a period no more than five fiscal years to defray its initial program administration costs. By January 1, 2020, the governing body shall establish a program administration spending plan and a fee schedule to discharge any projected cash deficit to the account. The legislature may make appropriations into the account for the purpose of reducing program administration costs.
- NEW SECTION. Sec. 8. There is hereby created as an instrumentality of the state a trust to be known as the secure choice retirement savings trust.
 - (1) The director shall appoint an institution qualified to act as trustee of IRA trusts or insurance company issuing annuity contracts under section 408 of the internal revenue code and licensed to do business in the state to act as trustee.
 - (2) The assets of IRAs established for covered employees must be allocated to the trust and combined for investment purposes. Trust assets must be managed and administered for the exclusive purposes of providing benefits to covered employees and defraying reasonable expenses of administering and maintaining, and managing investments, of the IRAs and the trust, including the expenses of the director under section 4 of this act.
 - (3) The director shall establish within the trust one or more investment funds, each pursuing an investment strategy and policy established by the director. The underlying investments of each investment fund shall be diversified, to the extent the director determines to be appropriate, so as to minimize the risk of large losses under the circumstances. The director may, at any time and from time to time, add, replace, or remove any investment fund.
 - (4) The director may allow covered employees to allocate assets of their IRAs among such investment funds and in such case, the director also may designate an investment fund as a default

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investment for the IRAs of covered employees who do not make an investment choice.

- (5) Subject to subsection (6) of this section, the director, in consultation with such third-party professional investment advisers, managers, or consultants as it may retain, shall select the underlying investments of each investment fund. Such underlying investments may include, without limitation, shares of mutual funds and exchange-traded funds, publicly traded equity, and fixed-income securities, and other investments available for investment by the trust. No investment fund may invest in any bond, debt instrument, or other security issued by this state.
- (6) The director may, in its discretion, retain an investment adviser to select and manage the investments of an investment fund on a discretionary basis, subject to the director's ongoing review and oversight.
- (7) The trustee is subject to directions of the director under subsection (5) of this section or an investment adviser under subsection (6) of this section and otherwise has no responsibility for the selection, retention, or disposition of trust investments or assets.
- (8) The assets of the trust must at all times be preserved, invested, and expended solely for the purposes of the trust and no property rights therein shall exist in favor of the state or any covered employer. Trust assets may not be transferred or used by the state for any purposes other than the purposes of the trust or funding the expenses of operating the program, including the expenses of the director. Amounts deposited with the trustee are not property of the state and may not be commingled with state funds and the state has no claim to or against, or interest in, the trust assets.
- (9) The assets of the trust shall at all times be held separate and apart from the assets of the state. None of the state, the program, the director, nor any employer may guaranty any investment, rate of return, or interest on amounts held in the trust, an investment fund, or any IRA. None of the state, the program, the director, or any employer is liable for any losses incurred by trust investments or otherwise by any covered employee or other person as a result of participating in the program.
- 38 (10) The provisions of chapter 21.20 RCW do not apply to the 39 trust, any investment fund, or any interest held by an IRA in the 40 trust or such investment fund.

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(11) The trust is authorized to engage in trust business under Title 30B RCW and is exempt from the requirement to obtain a certificate of authority from the department of financial institutions under Title 30B RCW.

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- (12) If the director determines to exercise his or her discretion under section 4(5) of this act to establish the program by using another state's auto-IRA program, establishing a joint program, or a consortium with one or more other states, then the trust may be established by adopting the trust established under such other state's program or as a master trust or similar arrangement with such other states, provided that such trust, master trust, or similar arrangement otherwise satisfies the requirements of this section.
- NEW SECTION. Sec. 9. (1) The department of revenue has the power and duty to ensure employer compliance with section 6 of this act, as part of its existing investigation and audit functions.
- 16 (2) Beginning June 30, 2021, each covered employer that, without 17 good cause, fails to allow its covered employees to participate in the secure choice retirement savings program pursuant to section 6 of 18 this act, on or before one-hundred eighty days after service of 19 20 notice by the department of revenue, shall pay a penalty of two 21 hundred fifty dollars if noncompliance extends one-hundred eighty days or more after the notice, and if found to be in noncompliance 22 23 one hundred eighty days or more after the notice, an additional 24 penalty of five hundred dollars.
- NEW SECTION. Sec. 10. The director may establish a pilot program for covered employers to auto enroll employees into an IRA by January 1, 2020. The director may also provide for a staggered rollout of the program so that covered employers are initially required to offer the program to covered employees in stages based on employee headcount or such other criteria as may be established by the director.
- 32 <u>NEW SECTION.</u> **Sec. 11.** RCW 43.330.730 (Finding—2015 c 296) is decodified.
- 34 **Sec. 12.** RCW 43.330.732 and 2015 c 296 s 2 are each amended to 35 read as follows:

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The definitions in this section apply throughout this subchapter unless the context clearly requires otherwise.

- (1) "Approved plans" means retirement plans offered by private sector financial services firms that meet the requirements of this chapter to participate in the marketplace.
- (2) "Balanced fund" means a mutual fund that has an investment mandate to balance its portfolio holdings. The fund generally includes a mix of stocks and bonds in varying proportions according to the fund's investment outlook.
- (3) "Eligible employer" means a self-employed individual, sole proprietor, or an employer with ((fewer than)) at least one ((hundred)) qualified employee((s)) at the time of enrollment.
- (4) "Enrollee" means any employee who is voluntarily enrolled in an approved plan offered by an eligible employer through the Washington small business retirement marketplace.
- (5) (("myRA" means the myRA retirement program administered by the United States department of the treasury that is available to all employers and employees with no fees or no minimum contribution requirements. A myRA is a Roth IRA option and investments in these accounts are backed by the United States department of the treasury.
- (6)) "Participating employer" means any eligible employer with employees enrolled in an approved plan offered through the Washington small business retirement marketplace who chooses to participate in the marketplace and offers approved plans to employees for voluntary enrollment.
- (((+7+))) <u>(6)</u> "Private sector financial services firms" or "financial services firms" mean persons or entities licensed or holding a certificate of authority and in good standing by either the department of financial institutions or the office of the insurance commissioner and meeting all federal laws and regulations to offer retirement plans.
- ((+8))) (7) "Qualified employee" means those workers who are defined by the federal internal revenue service to be eligible to participate in a specific qualified plan.
- ((+9+)) (8) "Target date or other similar fund" means a hybrid mutual fund that automatically resets the asset mix of stocks, bonds, and cash equivalents in its portfolio according to a selected time frame that is appropriate for a particular investor. A target date is structured to address a projected retirement date.

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- 1 (((10))) <u>(9)</u> "Washington small business retirement marketplace" 2 or "marketplace" means the retirement savings program created to 3 connect eligible employers and their employees with approved plans to 4 increase retirement savings.
- 5 **Sec. 13.** RCW 43.330.735 and 2017 c 69 s 1 are each amended to 6 read as follows:
- 7 (1) The Washington small business retirement marketplace is 8 created.
- 9 (2) Prior to connecting any eligible employer with an approved 10 plan in the marketplace, the director shall design a plan for the 11 operation of the marketplace.

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- (3) The director shall consult with the Washington state department of retirement systems, the Washington state investment board, and the department of financial institutions in designing and managing the marketplace.
- (4) The director shall approve for participation in the marketplace all private sector financial services firms that meet the requirements of RCW 43.330.732(((+7))) (6).
- (5) A range of investment options must be provided to meet the needs of investors with various levels of risk tolerance and various ages. The director must approve a diverse array of private retirement plan options that are available to employers on a voluntary basis, including but not limited to life insurance plans that are designed for retirement purposes, and plans for eligible employer participation such as: (a) A SIMPLE IRA-type plan that provides for employer contributions to participating enrollee accounts; and (b) a payroll deduction individual retirement account type plan or workplace-based individual retirement accounts open to all workers in which the employer does not contribute to the employees' account.
- (6)(a) Prior to approving a plan to be offered on the marketplace, the department must receive verification from the department of financial institutions or the office of the insurance commissioner:
- 34 (i) That the private sector financial services firm offering the 35 plan meets the requirements of RCW $43.330.732((\frac{(7)}{(7)}))$ (6); and
- 36 (ii) That the plan meets the requirements of this section 37 excluding subsection (9) of this section which is subject to federal 38 laws and regulations.

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(b) If the plan includes either life insurance or annuity products, or both, the office of the insurance commissioner may request that the department of financial institutions conduct the plan review as provided in (a)(ii) of this subsection prior to submitting its verification to the department.

- (c) The director may remove approved plans that no longer meet the requirements of this chapter.
- (7) The financial services firms participating in the marketplace must offer a minimum of two product options: (a) A target date or other similar fund, with asset allocations and maturities designed to coincide with the expected date of retirement and (b) a balanced fund. ((The marketplace must offer myRA.))
- (8) In order for the marketplace to operate, there must be at least two approved plans on the marketplace; however, nothing in this subsection shall be construed to limit the number of private sector financial services firms with approved plans from participating in the marketplace.
- (9) Approved plans must meet federal law or regulation for internal revenue service approved retirement plans.
- (10) The approved plans must include the option for enrollees to roll pretax contributions into a different individual retirement account or another eligible retirement plan after ceasing participation in a plan approved by the Washington small business retirement marketplace.
- (11) Financial services firms selected by the department to offer approved plans on the marketplace may not charge the participating employer an administrative fee and may not charge enrollees more than one hundred basis points in total annual fees and must provide information about their product's historical investment performance. Financial services firms may charge enrollees a de minimis fee for new and/or low balance accounts in amounts negotiated and agreed upon by the department and financial services firms. The director shall limit plans to those with total fees the director considers reasonable based on all the facts and circumstances.
- (12) Participation in the Washington small business retirement marketplace is voluntary for both eligible employers and qualified employees.
- 38 (13) Enrollment in any approved plan offered in the marketplace 39 is not an entitlement.

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Sec. 14. RCW 43.79A.040 and 2018 c 260 s 28, 2018 c 258 s 4, and 2 2018 c 127 s 6 are each reenacted and amended to read as follows:

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- (1) Money in the treasurer's trust fund may be deposited, invested, and reinvested by the state treasurer in accordance with RCW 43.84.080 in the same manner and to the same extent as if the money were in the state treasury, and may be commingled with moneys in the state treasury for cash management and cash balance purposes.
- (2) All income received from investment of the treasurer's trust fund must be set aside in an account in the treasury trust fund to be known as the investment income account.
- (3) The investment income account may be utilized for the payment of purchased banking services on behalf of treasurer's trust funds including, but not limited to, depository, safekeeping, and disbursement functions for the state treasurer or affected state agencies. The investment income account is subject in all respects to chapter 43.88 RCW, but no appropriation is required for payments to financial institutions. Payments must occur prior to distribution of earnings set forth in subsection (4) of this section.
- (4) (a) Monthly, the state treasurer must distribute the earnings credited to the investment income account to the state general fund except under (b), (c), and (d) of this subsection.
- The following accounts and funds must receive proportionate share of earnings based upon each account's or fund's average daily balance for the period: The 24/7 sobriety account, the Washington promise scholarship account, the Gina Grant Bull memorial legislative page scholarship account, the Washington advanced college tuition payment program account, the Washington college savings program account, the accessible communities account, the Washington achieving a better life experience program account, the community and technical college innovation account, the agricultural local fund, the American Indian scholarship endowment fund, the foster care scholarship endowment fund, the foster care endowed scholarship trust fund, the contract harvesting revolving account, the Washington state combined fund drive account, the commemorative works account, the county enhanced 911 excise tax account, the toll collection account, the developmental disabilities endowment trust fund, the energy account, the fair fund, the family and medical leave insurance account, the fish and wildlife federal lands revolving account, the natural resources federal lands revolving account, the food animal veterinarian conditional scholarship account, the forest health

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1 revolving account, the fruit and vegetable inspection account, the future teachers conditional scholarship account, the game farm 2 alternative account, the GET ready for math and science scholarship 3 account, the Washington global health technologies and product 4 development account, the grain inspection revolving fund, the 5 6 Washington history day account, the industrial insurance rainy day 7 juvenile accountability incentive account, fund, the enforcement officers' and firefighters' plan 2 expense fund, the 8 local tourism promotion account, the low-income home rehabilitation 9 revolving loan program account, the multiagency permitting team 10 account, the northeast Washington wolf-livestock management account, 11 12 the pilotage account, the produce railcar pool account, the regional transportation investment district account, the rural rehabilitation 13 account, the Washington sexual assault kit account, the stadium and 14 exhibition center account, the youth athletic facility account, the 15 16 self-insurance revolving fund, the children's trust fund, the 17 Washington horse racing commission Washington bred owners' bonus fund and breeder awards account, the Washington horse racing commission 18 19 class C purse fund account, the individual development account program account, the Washington horse racing commission operating 20 21 account, the life sciences discovery fund, the Washington state 22 heritage center account, the reduced cigarette ignition propensity account, the center for childhood deafness and hearing loss account, 23 the school for the blind account, the Millersylvania park trust fund, 24 25 the public employees' and retirees' insurance reserve fund, the 26 school employees' benefits board insurance reserve fund, (({the})) the public employees' and retirees' insurance account, (({the})) the 27 28 school employees' insurance account, the secure choice retirement savings administrative fund, and the radiation perpetual maintenance 29 30 fund.

(c) The following accounts and funds must receive eighty percent of their proportionate share of earnings based upon each account's or fund's average daily balance for the period: The advanced right-of-way revolving fund, the advanced environmental mitigation revolving account, the federal narcotics asset forfeitures account, the high occupancy vehicle account, the local rail service assistance account, and the miscellaneous transportation programs account.

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(d) Any state agency that has independent authority over accounts or funds not statutorily required to be held in the custody of the state treasurer that deposits funds into a fund or account in the

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- custody of the state treasurer pursuant to an agreement with the office of the state treasurer shall receive its proportionate share of earnings based upon each account's or fund's average daily balance for the period.
- 5 (5) In conformance with Article II, section 37 of the state 6 Constitution, no trust accounts or funds shall be allocated earnings 7 without the specific affirmative directive of this section.
- 8 **Sec. 15.** RCW 30B.04.040 and 2014 c 37 s 306 are each amended to 9 read as follows:

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Notwithstanding any other provision of this title, a person is exempt from the requirement of a certificate of authority or approval under this title, or from regulation by the director pursuant to this title, if the person is:

- 14 (1) An individual, sole proprietor, or general partnership or 15 joint venture composed of individuals;
 - (2) Engaging in business in this state (a) as a national banking association or (b) as a federal mutual savings bank, federal stock savings bank, or federal savings and loan association under authority of the office of the comptroller of the currency;
 - (3) Acting in a manner otherwise authorized by law and within the scope of authority as an agent of a trust institution with respect to an activity which is not an unauthorized trust activity;
 - (4) Acting as a fiduciary solely by reason of being appointed by a court to perform the duties of a trustee, guardian, conservator, or receiver;
 - (5) While holding oneself out to the public as an attorney-atlaw, law firm, or limited license legal technician, performing a service customarily performed as an attorney-at-law, law firm, or limited license legal technician in a manner approved and authorized by the supreme court of the state of Washington;
 - (6) Acting as an escrow agent pursuant to the escrow agent registration act, chapter 18.44 RCW, or in one's capacity as an authorized title agent under Title 48 RCW;
 - (7) Acting as trustee under a deed of trust delivered only as security for the payment of money or for the performance of another act;
- 37 (8) Receiving and distributing rents and proceeds of sale as a 38 licensed real estate broker on behalf of a principal in a manner 39 authorized by the Washington department of licensing;

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(9) Engaging in a securities transaction or providing an investment advisory service in the capacity of a licensed and registered broker-dealer, investment advisor, or registered representative thereof, provided the activity is regulated by the department or the United States securities and exchange commission;

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- (10) Engaging in the sale and administration of an insurance product by an insurance company or agent licensed by the office of the insurance commissioner to the extent that the activity is regulated by the office of the insurance commissioner;
- 10 (11) Acting as trustee under a voting trust as provided by 11 Washington state law;
 - (12) Acting as trustee by a public, private, or independent institution of higher education or a university system authorized under Washington state law, including its affiliated foundations or corporations, with respect to endowment funds or other funds owned, controlled, provided to, or otherwise made available to such institution with respect to its educational or research purposes;
- 18 (13) Acting as a private trust or private trust company to the 19 extent exempt from regulation of the department as set forth in 20 chapter 30B.64 RCW; ((ex))
- 21 (14) The trust created in section 8 of this act, or a trustee of 22 such trust; or
- 23 <u>(15)</u> Engaging in other activities expressly excluded from the application of this title by rule of the director.
- NEW SECTION. Sec. 16. Sections 2 through 10 of this act are each added to chapter 43.330 RCW.

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